

Why use an asset consultant?

Most pension funds have struggled with risk management and return generation over recent years

There are three ways to improve returns and to manage risk:

- Choose better asset managers
- Build better asset models
- Use better execution strategies

Most trustees focus on the first option as the second two require much more specialist knowledge. In fact the first option contributes very little to the long term benefit of a pension fund. Using a good asset consultant should see far greater focus on asset modelling and execution strategies that drive both the risk and returns of an investment portfolio. In addition, trustees will gain greater protection in law from the creation of a well researched investment policy, strong processes and good discipline, while improving their investment knowledge in the process

Why Malaczynski Burn?

Malaczynski Burn is a specialist asset consulting group

We have principals who have worked on every continent around the world over the last 30 years. Half of the group's staff are chartered accountants, the other half comprise staff with specialisms including tax law, economics, mathematics, derivatives trading, investment banking and investment consulting.

The group has worked with a number of central banks, sovereign wealth funds, pension funds and insurance companies around the world. We were chosen to help the South African Reserve Bank open exchange controls in 1994 and we have helped EC asset managers create investment products for use with institutional investors. Malaczynski Burn Ltd is the Botswana arm of a group which offers highly personalised solutions to institutional clients. Unlike other consultants that offer a range of services such as administration, actuarial services, asset management and transition services, Malaczynski Burn offers only asset consulting. We are highly specialised.

We add measurable value, we reduce risk and we protect trustees from an increasingly litigious society. In doing this we help boards of trustees increase their knowledge and effectiveness with a view to becoming self-sufficient controllers of the investment process. Our investment policy constructs will improve investment research, objective setting, asset modelling, asset execution tactics, risk management, benchmark setting, portfolio monitoring, manager selection (including contract negotiations and fee reduction). We will oversee transition management, member communication and other third party services if required.

International best practice

Malaczynski Burn is committed to international best practice

We bring the best ideas, processes and disciplines from our work in the Botswana and around the world to institutions in Botswana. Working from a Gaborone base we deliver highly personalised solutions which allow trustees to see measurable benefit across a wide range of asset classes. We sit on the side of trustees in dealing with the investment community to ensure that trustees receive the appropriate products and services for their needs.

Highly skilled teams
Depth of experience
Personalised service
Risk Management

We have a reputation for extremely high levels of service and knowledge transfer. We do not jargonise our industry but translate complex investment issues into common-sense options on which trustees can make the right business decisions. Our team would be happy to present on a wide range of investment issues and to provide comment on your portfolio positioning if required.

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